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SCHOOL OF MEDICINE
CASE WESTERN RESERVE
UNIVERSITY

CONTINUING MEDICAL EDUCATION

Medicine Grand Rounds and M and M Conference - 12/3/2019 – 36517-36365

Date: December 3, 2019

Time: 12:00 PM-1:00 PM

Kulas Auditorium

Marjorie Greenfield, MD
University Hospitals Case Medical Center

Educational Objectives

At the conclusion of this activity, the participant should be better able to:

- 1 Reflect on your own negotiation style. List basic strategies for principled negotiation
- 2 Practice negotiation strategies using case scenarios. Anticipate and/or reflect on one of your negotiations.
- 3 Identify one action step you can take to become a more effective negotiator.

Accreditation and Credit Designation Statements

Case Western Reserve University School of Medicine is accredited by the Accreditation Council for Continuing Medical Education to provide continuing medical education for physicians.

Case Western Reserve University School of Medicine designates this live activity for a maximum of 1.00 *AMA PRA Category 1 Credits*[™]. Physicians should claim only the credit commensurate with the extent of their participation in the activity.

Planning Committee Disclosures:

This activity's planners have made the following disclosures:

Armitage, Keith (Faculty Planner) : Nothing to disclose

German, Konstantin (Faculty Planner) : Nothing to disclose

Kobe, Daniel (Faculty Planner) : Nothing to disclose

Merriman, John (Faculty Planner) : Nothing to disclose

Salata, Robert (Faculty Planner) : Nothing to disclose

Saric, Petar (Faculty Planner) : Nothing to disclose

Torrey, Keith (Faculty Planner) : Nothing to disclose

Welch, Kristen (Faculty Planner) : Nothing to disclose

Speaker Disclosure

This activity's speaker have made the following disclosures:

Marjorie Greenfield, MD: Nothing to disclose